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### ***What is NLP?***

NLP or Neuro-Linguistic Programming, was co-developed by Dr. John Grinder PhD and Dr. Richard Bandler to model and replicate the patterns of exceptional performance in any field.

NLP has been described as a technology based upon an attitude of curiosity towards life, coupled to a methodology of reframing. Modelling is the heart of NLP wherever NLP is practised, be it in communications, therapy, or business.

**Neuro** is how the brain works to take in more information and make the best use of it.

**Linguistics** is how we use language to structure and enrich our experience.

**Programming** is how we build useful habits to build success.

NLP the art and science of human excellence is a way of bringing out the best in yourself, and in others.

The Graduate Certificate in Neuro-Linguistic Programming is a nationally recognised and accredited training. It sets a new benchmark for NLP training nationally and internationally.

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The Graduate Certificate in Neuro-Linguistic Programming comprises forty days training in two twenty-day parts. Each part is divided into four five-day modules.

This programme provides a comprehensive grounding in both Classic Code and New Code NLP. It comprises only pure NLP

This qualification fulfils the recognition requirements for all international associations of NLP.

Part One is a comprehensive training in those patterns of effective thinking, behaviour and communication which Bandler and Grinder modelled and taught.

Part Two is a through training in how to model excellence for yourself. This will give you skill in identifying a model of excellence capacity to model and explicate the skill and teach others. Enabled to learn by modelling you will be able to create your own applications of NLP.

#### ***Prerequisites.***

Like all post graduate certificates the minimum entry requirements are either a bachelor's degree or higher; or a nationally accredited advanced diploma or international equivalent; or evidence of three years full time employment in a managerial capacity. Successful completion of Part One is a prerequisite of entry to Part Two

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### **The Graduate Certificate in Neuro-Linguistic Programming**



**NLP Training Centre SA  
182 Glynburn Road  
Tranmere SA 5073**

**Telephone 83361300  
[www.nlptraining.com.au](http://www.nlptraining.com.au)**

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### **Who is the Graduate Certificate in NLP for?**

The Graduate Certificate in NLP is for anybody who wants a comprehensive NLP training. Professionals in any field, leaders and managers will benefit from the communication skills, thinking skills, relationship skills, negotiation, and change skills taught during the training.

**During the training you will learn** to use NLP principles of rapport to make communicating more smooth, change negative moods and emotions, reframe situations effectively, gain resources simply, discover ways of achieving outcomes more easily, consider situations from multiple perspectives; and a host of useful and effective strategies designed to make living and business more successful.

### **Paul Bennett BA (Hons) Dip Ed. Certified Trainer of NLP**

Paul has a background in education and training. He has been using NLP professionally since 1990 in private consultations and in the training he has conducted for companies and government departments.

### **Venue:**

NLP Training Centre SA  
182 Glynburn Road Tranmere SA 5073

The Registered Training Organization is Inspiritive, Registration Number 21178

Each of the two Parts of the Graduate Certificate comprise 20 days training and conform to the accreditation requirement of 158 live contact hours.

### **Dates for Part 1:**

Module 1:	April	21 <sup>st</sup> – 25 <sup>th</sup>
Module 2:	May	19 <sup>th</sup> – 23 <sup>rd</sup>
Module 3:	June	2 <sup>nd</sup> – 6 <sup>th</sup>
Module 4:	July	21 <sup>st</sup> – 25 <sup>th</sup>

### **Dates for Part 2:**

Module 1:	August	11 <sup>th</sup> – 15 <sup>th</sup>
Module 2:	September	15 <sup>th</sup> – 19 <sup>th</sup>
Module 3:	November	10 <sup>th</sup> – 14 <sup>th</sup>
Module 4:	December	8 <sup>th</sup> – 12 <sup>th</sup>

### **Times:**

All days Mon - Fri 9.00am – 6.00pm.

### **Assessment for each part:**

Participants will be assessed by:

1. Experiential evaluation: - Demonstrating NLP skills in the training room.
2. Conceptual evaluation: -Written take-home questions with three months to complete.
3. Continuous formative evaluation throughout the training.

In addition, at the end of Part Two a modelling project will be set with three months to complete it.

### **Course material:**

Each participant in Part One will receive a copy of “ The NLP Field Guide; Part 1. A Reference Manual of Practitioner Level Patterns.” by Jules and Chris Collingwood, Emergent Publications, Sydney 2001 Each participant in Part Two will receive a copy of ”Whispering in the Wind” by Carmen Bostic St Clair and John Grinder

### **Course fees**

**Normal payment for Part 1:** \$4995-00 or \$4595 if fully paid one month prior to commencement.

**Normal payment for Part 2:** \$4995-00 or \$4595 if fully paid one month prior to commencement.

Registration for Part One of the Graduate Certificate Neuro-Linguistic Programming.

Name:

Address:

Phone:

Payment enclosed \$\_\_\_\_\_

Please make cheques payable to:

NLP Training Centre SA  
182 Glynburn Road Tranmere SA 5073.